

BERDAGUER | ROJO VIVOT SILVERO | CANZIANI | URIBURU ABOGADOS



## OUR LAW FIRM

Our firm delivers informed advice suited to the technical demands of current business modalities. In pursuit of this goal, our firm features teamwork by professional attorneys of different fields of law who provide our clients with the most efficacious, rapid and affordable pricing concrete solutions to their needs and, if necessary, defend their rights before court and/or administrative authorities, as applicable.

The cornerstone of our firm's service is direct and dynamic communication with clients, which enables us to develop deep understanding of their activity and to generate cordial bonds of cooperation with those in charge.



## PRACTICE AREAS

Our practice mainly includes matters regarding Commercial Law, Civil Law, Labor Law, Administrative Law and Criminal Law, fields in which we provide counsel and litigation services. We also work with consultants in Trademark and Patent Law as well as in Tax Law.

Our firm delivers informed advice suited to the technical demands of current business modalities.

For this purpose, our firm features teamwork by practitioners of different fields of law who provide our clients with the most efficacious, rapid and affordable pricing concrete solutions to their needs.

The firm comprises a team of highly qualified professionals attorneys with solid experience.

Furthermore, it has an outstanding team of correspondents throughout Argentina.

COMPREHENSIVE COUNSEL TO COMPANIES

LABOR LAW
CORPORATE LABOR LAW

LEGAL DISPUTES

COMMERCIALIZATION AGREEMENTS

GOVERNMENT PROCUREMENT COMPETITIVE BIDDING

We offer legal assistance to companies from different sectors of business activity, both concerning the commercial and labor aspects of the undertaking and the regulatory and administrative facets of their activities.

We have structured and negotiated contracts for large-scale business operation chains by conceiving their design and by managing the legal requirements for their adequate application and adjustment to changes experienced by the activity.

We have designed and implemented human resource policies mainly for preventive purposes.

We negotiate and draft business cooperation agreements. Our task also includes representation of companies before trade unions and negotiation of agreements and collective bargaining agreements and resolution of trade union disputes.

We offer comprehensive legal advice to businesses on different aspects of labor relationships and conflicts arising from them, with special attention to their prevention by thorough review of each case and ongoing support to guarantee compliance with legal, conventional and contract rules. Our goal is to defend the business sector before Labor courts and conciliation services in cases derived from labor contingencies and accidents at work.

In this field, our main concern is to help the businessman create policies and procedures to avoid or minimize disputes, with an aim at substantially reducing the costs derived from them We specialize in disputes of particular complexity due to their amounts, legal matters involved or because they are difficult to prove, with high client satisfaction levels. With thorough preparation of the conflict expected and immediate personal and direct interaction with the client, we can maximize defense and argumentation probabilities, with the consequent favorable scenario for the client when faced with a court decision or negotiated settlement of the dispute.

Efficacious diagnosis combining the legal and economic analysis of the dispute is an essential feature of our work, and this enables the client to design his strategy on technical and objective bases.

We have vast experience in drafting of contracts for their application to large-scale commercialization networks, with involvement in the management of the agreement so as to maintain it updated, enforceable and useful for a better business performance of the client. We have been involved in multi-vendor sourcing with a national scope, thereby setting up sourcing policies and modalities that have been proven successful.

Our vast experience in government procurement and competitive bidding allows us to offer comprehensive advice in these matters, with analysis of legal documents required for the contract through to contractor sourcing. We create and coordinate teams for the preparation of bidder's proposals and follow-up of the process up to its completion. Our services include negotiation of the procurement contract and all the necessary legal steps for its compliance as well as control of its compliance and litigation of any disputes arising at this stage.

INTERNET STARTUPS | TECHNOLOGY AND COMMERCIALIZATION OF AUDIOVISUAL CONTENTS

**BUSINESS ORGANIZATIONS** 

FAMILY DISPUTES SUCCESSIONS

CRIMINAL LAW

We have a highly trained team to accompany startup entrepreneurs as they set up their businesses. We provide advice on the legal structuring and start up of their project as it best serves each individual case. We negotiate and provide guidance on legal and tax matters regarding funding by means of contracts with business incubators, startup accelerators and capital funds. Likewise, our firm has been in charge of giving counsel on how to obtain licenses from competent authorities and how to purchase rights on audiovisual products.

We deal with any matter concerning business organizations. In this regard, we provide legal advice on the best and most convenient business organization modality or contractual relationship, such as strategic partnering agreements or joint ventures. We represent and advocate on behalf of our clients regarding forms and formalities required by the Argentine Superintendency of Business Organizations and other controlling entities for authorization and registration at the relevant Registries. We provide counsel in matters related to setting up of foreign firms in Argentina, business regrouping and reorganization, consolidation and merger, spin-off, dissolution and winding-up, including all the aspects involved in mergers and acquisitions, stock sale agreements and other purchase agreements, with joint work with economic and tax advisors, due to their consequences in this regard. We have vast experience in corporate disputes as well as in family businesses and in small and medium-sized companies.

The firm has vast experience in dealing with family disputes and successions. Family disputes have personal and economic consequences for the parties involved. They generally result in divorce, with the consequent handling of matters such as custody, parental visitation rights, child support, award of the marital home, etc.

In addition, there are economic consequences after dissolution of marriage and division of the marital property, for which the firm fosters out-of-court agreements or else lawsuits for such purpose. Likewise, our office counsels and is actively involved in highly litigious succession proceedings.

Experience gained by administering justice in the civil service and in private practice, added to counseling and representation of local and foreign states, together with extensive education and constant updating, has prepared the firm to deliver counsel services and deal with all types of criminal cases, either before court or in administrative disciplinary proceedings. Professional ethics, dedication and efficacy, as well as discretion and confidentiality characterize the way in which our staff deals with criminal matters.



# CORRESPONDENTS



#### Argentina

Buenos Aires Córdoba Mendoza Neuguén Tucumán Salta Jujuy Chubut Corrientes Chaco Misiones

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